



# The NJ Chapter of the International Association of Assessing Officers

Presents

## The 16<sup>th</sup> Consecutive March Seminar - Tax Appeals 2018

You are cordially invited to attend a full day seminar to be held on **Thursday, March 8, 2018** at the *Forsgate Country Club, 375 Forsgate Drive, Monroe Twp., NJ 08831* ([www.forsgatecc.com](http://www.forsgatecc.com))

The program will provide six (6) hours of tax appeal related instruction and is designed for assessors, appraisers, attorneys, and professional staff involved in the assessment appeal process.

### Thursday, March 8, 2018

8:30 am to 9:00 am	<b>Sign In and Continental Breakfast</b>
9:00 am to 10:30 am	<b><u>Introduction &amp; Overview</u></b> – Informative update on everything from case law to legislation.  Speaker: <b>John R. Lloyd, Esq.</b> - Chiesa Shahinian & Giantomasi PC  Moderator: Greg Hutchinson, CTA, President NJ IAAO  MORNING BREAK-10 Minutes
10:30 am to 12:00 pm	<b><u>TDV's</u></b> - How to navigate the case law and new legislation on totally disabled veterans.  Speaker: <b>Joe Sorrentino, CTA</b> , Assessor, Little Egg Harbor Township  Moderator: Jane P. Casagrande, CTA - Berkley Township
12:00 pm to 1:00 pm	<b>LUNCH</b>
1:00 pm to 2:00 pm	<b><u>Common Mistakes</u></b> - Organization is the key to success! Insight and Instruction from one of the industries foremost expert.  Speaker: <b>Harry Haushalter, Esq.</b> - Harry Haushalter Attorney at Law  Moderator: Jeffrey R. Hesley, CTA - Assessor, Avalon Boro  AFTERNOON BREAK-10 Minutes
2:00 pm to 4:00 pm	<b><u>Office Buildings, past, present and future</u></b> - Case law and market trends.  Speakers: <b>Martin Allen, Esq.</b> - DiFrancesco Bateman Kunzman, Davis, Lehrer & Flaum, PC <b>Arthur A. Linfanti, MAI, CRE</b> - Value Research Group, LLC  Moderator: Louis Belasco, CTA, SCGREA - Assessor, City of Cape May and West Cape May

### CEU, CLE INFORMATION . . .

Application for continuing education credits is being made to the N J Division of Taxation and Real Estate Appraisal Board for **6 CEU's** as well as the Board on Continuing Legal Education for **6 CLE's**.

## REGISTRATION

Please complete the following information and return with a check or voucher (EIN #55-0806610) in the full amount, payable to NJ-IAAO. Apply early as seating is limited. Advance registration preferred. Please direct any questions on payment to Ray Brown, Treasurer at (609) 463-1333 or GeorgeRBrown@Gmail.com

**Seminar Date:**            **March 8, 2018**  
**Seminar Cost:**        **NJ-IAAO Member Fee    \$120**   
                                 **Non-Member Fee        \$150**

*Please send check / voucher to:*  
**NJ-IAAO**  
*c/o George R. Brown, III Treasurer*  
**P.O. Box 551**  
*Cape May Court House, NJ 08210-0551*

<b>Name:</b>	_____
<b>Company:</b>	_____
<b>Address:</b>	_____
<b>Phone:</b>	_____
<b>EMAIL:</b>	_____

**\*\* ADVANCED REGISTRATION PREFERRED \*\* - By Friday, March 2, 2018.** Registration must be accompanied by payment in full (check / voucher) to reserve a space.

**ACT NOW** . . . Registration will be open up to the day of the event however seating is limited so make your reservation **NOW**.

**NJ-IAAO MEMBERSHIP**... Membership has its privileges, **JOIN NOW** and enjoy exclusive reduced rates on this and other future education offerings.

**WITHDRAWAL** . . . Participants, wishing to cancel a reservation, may do so up to the last day of registration, **Friday, March 2, 2018.**

**FOOD AND REFRESHMENTS** . . . The program includes continental breakfast, lunch, and refreshments.