

**Association of
Municipal Assessors
of New Jersey**



**57th Annual
Continuing Education
Conference**

**July 11-14, 2010
Hyatt Regency
Jersey City, NJ**

***** CONFERENCE AT A GLANCE *****

SUNDAY

MONDAY

TUESDAY

WEDNESDAY

		REGISTRATION & Continental Breakfast 7:30 - 9:00	REGISTRATION & Breakfast 7:30 - 9:00	REGISTRATION & Breakfast 7:30 - 9:00
9:00 AM	<p align="center">"SUMMER IN THE CITY" <i>Welcome to Hyatt Regency Jersey City, NJ 7/11/10 - 7/14/10</i></p>	2 AMANJ MEETING Adm 1.0 CEU	6 Interactive Session on Conflict Resolution Adm 2.0 CEU	11 Abatements, Trusts Exemptions & Deductions Adm - 1.5 CEU
10:00 AM		3 Annual Update of Legal & Other Matters Adm 1.0 CEU + App 1.0 CEU	7 Facing New Issues of Technology and Environment App 1.0 CEU	12 Contamination Adm - 1.5 CEU
12:00 PM		PLATED LUNCH	BUFFET LUNCH	13 Actual Income Approaches to various Commercial Property Valuation App - 3.0 CEU
1:00 PM		4 A Status Report on the Gloucester "Pilot" for County Assessing Adm 2.0 CEU	8 Revaluation, Reassessments & the New Aspects of Ch. 101 Adm 1.0 CEU	<p>CEU INFORMATION: Application for continuing education credits has been made to the NJ Division of Taxation for the following:</p> <p>Administrative Hours: 13 hours</p> <p>Appraisal Hours*: 9 hours</p> <p>* There is reciprocity between the Division of Taxation and NJ State Board of Real Estate Appraisers on Appraisal credits.</p>
2:00 PM		5 On the Waterfront Adm 1.0 CEU + App 1.0 CEU	9 A discussion of Short Sales & Foreclosures and their impact from a value perspective App 2.0 CEU	
3:00 PM	1 Assessor Panel - "Issues & Answers" Adm 2.0 CEU	10 Realistic Preparation for Tax Court ... Procedures & Testimony App 1.0 CEU		
4:00 PM		BREAK	BREAK	
5:00 PM	REGISTRATION 5:00 - 6:30	RECEPTION 5:30 - 6:30	RECEPTION 5:30 - 6:30	<p><i>As we continue the journey of managing our own conference, we knew that we would have to be as good, in fact BETTER than, what we have all experienced over the years. The AMANJ Conference Committee and all of its subcommittees proudly ask that you join us to see the fruits of that labor. This conference has EVERYTHING and MORE!</i></p> <p align="right"><i>Carol Byrne</i></p>
6:00 PM	WELCOMING NETWORK	BUFFET DINNER 6:30 - 8:00	PLATED DINNER 6:30 - 8:00	
7:00 PM				
8:00 PM	NETWORKING OPPORTUNITIES	NETWORKING OPPORTUNITIES	NETWORKING OPPORTUNITIES	

SUNDAY, JULY 11

The Sunday kickoff of our conference's new format has worked so well that we're doing it again this year. Start the conference with an easier commute, less hectic registration, a "bonus" class and the opportunity to network with your peers. Join us for the Sunday kickoff.

Sunday "Bonus" for full conference registrants only.

3:00 pm *Assessor Panel ... Issues of Assessors & Assessment*
there's a lot going on and who better than assessors to discuss it with.

5:00-6:30 pm REGISTRATION

Information on Networking opportunities to follow

MONDAY, JULY 12

7:30-9:00 am REGISTRATION AND CONTINENTAL BREAKFAST

9:00 am **WELCOME -**
Carol Byrne, President, AMANJ

AMANJ BUSINESS MEETING

10:00 am *Annual Update of Legal and Other Matters ...* the popular Legal update continues ... what happened in assessment law this year? We will also be joined by our lobbyist to discuss all of the fun and frivolity that is the State House.

Noon **LUNCH** (Nominating & Ken Beck Scholarship Comm. Meetings)

1:00 pm *A Status Report on the Gloucester "Pilot" for County Assessing ...* hear from those directly involved as they report on the course of this "Pilot".

3:00 pm *On the Waterfront ... Then & Now ...* you're right there ... an up close study in the planning, development & appraisal of waterfront property.

Information on Networking opportunities to follow

TUESDAY, JULY 13

7:30-9:00 am REGISTRATION AND BREAKFAST

TUESDAY, JULY 13 - continued

9:00 am *Interactive Session on Conflict Resolution ...* tough times create tougher situations, no flowers or candy coming your way, learn how to better deal with it.

11:00 am *Facing New Issues of Technology and Environment ...* sit back and listen as we look ahead at "modern" assessment issues.

Noon **LUNCH**

1:00 pm *Revaluation, Reassessment and the New Aspects of CH. 101 ...*
Have current sales pushed a lot of your assessments beyond your upper limit? It's *YOUR* move.

2:00 pm *Short Sales & Foreclosures ...* in some areas "they" set the market, in others "they" play varying roles ... understanding them and their affect on value could assist you.

4:00 pm *Realistic Preparation for Tax Court ...* more assessors are finding themselves far more involved at the Tax Court level ... let's take a realistic look.

Information on Networking information to follow

WEDNESDAY, JULY 14

7:30-9:00 am REGISTRATION AND BREAKFAST

9:00-noon **TWO CONCURRENT SESSIONS :**

**** PICK ONE ****

Abatements, Trusts, Exemptions & Deductions ... Difficult times demand you be prepared with answers as property owners intensify the search for tax relief.

AND

Contamination ... Defining it and it's affect on value ... to include discussion of recent tax court cases.

OR

Actual Income Approaches to Commercial Properties ... The practice that supports the theory ... appraisers, attorneys & accountants apply the INCOME APPROACH to a variety of real commercial utilizations.

PURPOSE OF CONFERENCE

The AMANJ Continuing Education Conference is intended for Assessors, Appraisers and other public officials concerned with property tax assessment.

A THOUGHT . . . In this time of budget cuts, and tighter belts, we know that to some, staying at the conference hotel is not a real option. However, for those old enough to remember the “old days”, the Conferences in the “dorms” at Douglas and Cook stand out as some of the BEST. The reason for this was not the room (remember those beds), or the food (is that what that was) or even the classes (which have been steadily better). No, the reason was the networking, the interaction, the ability to sit in a hallway or at a table and learn what is happening in Bergen County or Cape May County. The ability for NJ Assessors to join together and discuss the issues.

We know that technology has brought us closer than ever, as we can instantly communicate, but that email or fax can not replace the network of friends that gather after “class” to laugh and exchange stories. Twice a year we join together as a family and that family unit is not complete when large numbers of us come for a day or come for a class and head for the door. Life for all of us is crazy, busy, and non stop, but if you could take just one night to experience the WHOLE Conference, we are sure that the rewards would be many. So, here is our motto!!

*Don't just come for the DAY ... spend the NIGHT ...
Come for the Conference !!*

HOTEL INFORMATION - Act NOW on room reservations !!!

Hyatt Regency, 2 Exchange Place, Jersey City, NJ

ROOM RATE is \$114 per night, plus parking (see below). The room rate does not include the applicable 7% state sales tax and 6% New Jersey occupancy tax.

PARKING – Parking for **HOTEL GUESTS ONLY** will be charged at a substantial discount of \$15 per day and charged to your hotel bill ... Parking for all NON HOTEL GUESTS is available at the Hotel and throughout the city for a fee.

For hotel information, room reservations and directions, **visit the Assessor’s Association website at www.AMANJ.org**, where it is posted under “AMANJ Conference” and “Education Calendar”.

THANKS

We would like to thank the tireless members of the Education, Finance, Infra Structure, Registration and Social Committees for their help in the planning and presentation of this conference.

Registration Form CHECK OR VOUCHER MUST ACCOMPANY REGISTRATION. MAKE CHECK OR VOUCHER PAYABLE TO: **AMANJ EDUCATION FUND**

**Mail to: AMANJ Education Fund, c/o Dorothy Kreitz, Treasurer
Township of Wayne, 475 Valley Road, Wayne, NJ 07470**

Name: _____

Home Address: _____

Name of Employer: _____

Official Position: _____

Business Address: _____

Home Phone: _____ Business Phone: _____

****EMAIL****: _____ Fax: _____

(Please provide)

***** Please answer the following questions *****

On Sunday I will be attending the Early* } Yes Act
Registration “BONUS” Class } No **NOW**
On Wednesday I will attend: Income Approaches **on room**
OR Abatements etc. & Contamination **reservations**

REGISTRATION . . . While full registration is urged, conference participants have the option of registering for four days, or daily. Four-day and one-day registrations include tuition, meals, and materials*. The Wednesday half-day option includes breakfast and program. Registrations will be processed on a first come, first served basis. Registration deadline is **Thursday, July 1, 2010**.

WITHDRAWAL . . . Participants who wish to cancel their attendance at this conference must submit their notice of withdrawal in writing to the AMANJ Education Fund at the above address **no later than Thursday, July 1, 2010** in order to receive a full refund of fees paid.

* The Sunday Early Registration “Bonus” class and Gift bags are limited to full registration attendees only.

**Conference Registration Fees
Check the appropriate box:**

Four-Day Program

#0001 July 11-14, 2010
Members \$250
Non-members \$300

One-Day Program

#0002 Monday, July 12
Members \$125
Non-members \$150
 #0003 Tuesday, July 13
Members \$125
Non-Members \$150

Half-Day Program

#0004 Wednesday, July 14
Member \$ 50
Non-Member \$ 75